



## Non-GAAP Disclosures - Shareholders' Equity to Capital Employed as Used in ROCE Calculation

Non-GAAP Measure	Definition	Non-GAAP Component(s)	Definition	Comparable GAAP Measure
Return on Capital Employed (ROCE)	Adjusted Income from Continuing Operations plus interest expense, minus interest income, as a percentage of capital employed	Capital Employed	Long-term debt plus shareholders' equity, less cash and cash equivalents	Stockholders' Equity

The following is a reconciliation of Shareholders' Equity to Capital Employed (in millions):

	As of <u>9/30/10</u>	As of <u>6/30/10</u>	As of <u>3/31/10</u>	As of <u>12/31/09</u>	As of <u>9/30/09</u>	As of <u>6/30/09</u>	As of <u>3/31/09</u>	As of <u>12/31/08</u>	As of <u>9/30/08</u>	As of <u>6/30/08</u>	As of <u>3/31/08</u>
Shareholders' equity	\$5,865.6	\$ 5,767.6	\$ 5,691.1	\$ 5,499.2	\$ 5,284.2	\$ 4,895.9	\$ 4,895.9	\$ 4,676.9	\$ 4,376.1	\$ 4,248.5	\$ 4,030.9
Long-term debt	248.6	246.7	257.2	257.2	265.8	265.7	274.3	274.3	282.9	282.8	291.4
Cash and cash equivalents	(905.2)	(1,237.1)	(1,229.4)	(1,141.4)	(1,017.2)	(882.0)	(927.3)	(789.6)	(447.6)	(531.6)	(664.9)
Capital employed	\$5,209.0	\$ 4,777.2	\$ 4,718.9	\$ 4,615.0	\$ 4,532.8	\$ 4,279.6	\$ 4,242.9	\$ 4,161.6	\$ 4,211.4	\$ 3,999.7	\$ 3,657.4



### Non-GAAP Disclosures - Operating Income to Adjusted Operating Income as Used in Calculating Operating Margin

Non-GAAP Measure	Definition	Non-GAAP Component(s)	Definition	Comparable GAAP Measure
Operating Margin	Operating income plus depreciation and amortization, as a percentage of revenue	Adjusted Operating Income	Operating income plus depreciation and amortization	Operating Income

Following is a reconciliation of Operating Income to Adjusted Operating Income (in millions):

	Nine Mths Ended 9/30/10	Quarter Ended 9/30/10	Six Mths Ended 6/30/10	Quarter Ended 6/30/10	Quarter Ended 3/31/10	Twelve Mths Ended 12/31/09	Quarter Ended 12/31/09	Nine Mths Ended 9/30/09	Quarter Ended 9/30/09	Six Mths Ended 6/30/09	Quarter Ended 6/30/09	Quarter Ended 3/31/09	Twelve Mths Ended 12/31/08	Quarter Ended 12/31/08	Nine Mths Ended 9/30/08	Quarter Ended 9/30/08	Six Mths Ended 6/30/08	Quarter Ended 6/30/08	Quarter Ended 3/31/08
Operating income*	\$ 483.4	\$ 158.0	\$ 325.4	\$ 131.5	\$ 193.9	\$ 958.9	\$ 219.7	\$ 678.4	\$ 171.0	\$ 538.1	\$ 264.3	\$ 285.1	\$ 1,314.4	\$ 335.6	\$ 978.8	\$ 347.0	\$ 631.8	\$ 321.4	\$ 310.4
Depreciation*	159.2	55.6	103.6	51.9	51.7	197.1	53.9	137.9	48.9	89.6	45.8	45.1	178.0	45.0	133.0	44.8	88.2	44.7	43.5
Adjusted operating income	\$ 642.6	\$ 213.6	\$ 429.0	\$ 183.4	\$ 245.6	\$ 1,156.0	\$ 273.6	\$ 816.3	\$ 219.9	\$ 627.7	\$ 310.1	\$ 330.2	\$ 1,492.4	\$ 380.6	\$ 1,111.8	\$ 391.8	\$ 720.0	\$ 366.1	\$ 353.9

### Non-GAAP Disclosures - Income From Continuing Operations to Adjusted Income From Continuing Operation as Used in Calculating Return on Capital Employed

Non-GAAP Measure	Definition	Non-GAAP Component(s)	Definition	Comparable GAAP Measure
Adjusted Income from Continuing Operations	Income from continuing operations, excluding certain non-recurring items	Certain nonrecurring items	Gains and losses resulting from involuntary conversion of long-lived assets and related recoveries, and charges associated with early debt retirement	Income from Continuing Operations

Following is a reconciliation of Income from Continuing Operations to Adjusted Income From Continuing Operations (in millions):

	Nine Mths Ended 9/30/10	Quarter Ended 9/30/10	Six Mths Ended 6/30/10	Quarter Ended 6/30/10	Quarter Ended 3/31/10	Twelve Mths Ended 12/31/09	Quarter Ended 12/31/09	Nine Mths Ended 9/30/09	Quarter Ended 9/30/09	Six Mths Ended 6/30/09	Quarter Ended 6/30/09	Quarter Ended 3/31/09	Twelve Mths Ended 12/31/08	Quarter Ended 12/31/08	Nine Mths Ended 9/30/08	Quarter Ended 9/30/08	Six Mths Ended 6/30/08	Quarter Ended 6/30/08	Quarter Ended 3/31/08
Income from continuing operations*	\$ 417.9	\$ 134.0	\$ 283.9	\$ 121.9	\$ 162.0	\$ 789.3	\$ 177.6	\$ 554.9	\$ 145.0	\$ 437.0	\$ 221.7	\$ 226.2	\$ 1,089.8	\$ 285.9	\$ 803.9	\$ 276.8	\$ 527.1	\$ 269.3	\$ 257.8
Certain non-recurring items	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Adjusted income from continuing operations	\$ 417.9	\$ 134.0	\$ 283.9	\$ 121.9	\$ 162.0	\$ 789.3	\$ 177.6	\$ 554.9	\$ 145.0	\$ 437.0	\$ 221.7	\$ 226.2	\$ 1,089.8	\$ 285.9	\$ 803.9	\$ 276.8	\$ 527.1	\$ 269.3	\$ 257.8
Certain non-recurring items	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-
Gross item	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(3.1)	-	(3.1)
Tax rate	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%	35%
Tax impact	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(1.1)	-	(1.1)
Net, after tax amount	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	-	(2.0)	-	(2.0)

\* Prior period financial information has been re-casted for discontinued operations, only to the extent that the respective period that the financial information relates has been reported in our financial statements on Form 10-Q, Form 10-K, Form 8-K or other relevant report with the Securities and Exchange Commission.